## Hitachi Home & Life Solutions (India) Limited Regd. Office: 9th Floor, Abhijeet, Mithakhali Six Roads, Ahmedabad : 380 006 UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER 2011

(Rs. in Lacs)

Sr.		Particulars	Quarter 1	Ended	Half Year Ended		Year Ended	
No.			30.09.2011 30.09.2010		30.09.2011 30.09.2010		31.03.2011	
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	a	Sales/Income from operations	13,488.39	13,909.01	49,114.25	44,642.44	82,441.51	
		Less : Excise duty recovered	909.49	1,008.91	3,962.96	3,587.66	6,588.24	
		Net Sales/Income from operations	12,578.90	12,900.10	45,151.29	41,054.78	75,853.27	
	b	Other Operating Income	205.03	158.77	445.40	438.29	759.72	
2		Expenditure						
_	a	(Increase)/Decrease in stock in trade and work in progress	2,960.99	333.30	9,155.24	2,689.39	(7,886.47)	
		Consumption of raw materials	3,786.83	6,049.04	18,343.86	21,723.29	51,059.04	
	c	Purchase of traded goods	1,268.99	1,739.87	2,955.41	2,973.92	6,561.76	
	d	Staff cost	1,250.57	967.14	2,429.79	1,957.47	4,406.50	
	e	Depreciation/amortisation	439.43	373.43	903.25	743.53	1,605.20	
	f	Operating and Other expenditure	4,087.81	2,965.95	10,855.30	8,722.34	16,944.58	
	g	Total (a to f)	13,794.62	12,428.73	44,642.85	38,809.94	72,690.61	
3		Profit/(Loss) from Operations before Other income and Interest and Financial Expenses (1-2)	(1,010.69)	630.14	953.84	2,683.13	3,922.38	
4		Other income	5.06	85.55	26.63	158.58	275.64	
5		Profit/(Loss) before Interest and Financial expenses (3+4)	(1,005.63)	715.69	980.47	2,841.71	4,198.02	
6		Interest and Financial Expenses	57.82	34.11	151.68	73.79	204.65	
7		Profit/(Loss) from Ordinary Activities before Tax (5-6)	(1,063.45)	681.58	828.79	2,767.92	3,993.37	
			(1,003.43)	001.30	020.79	2,707.32	3,993.37	
8		Tax Expenses						
		Current tax (net)	(135.91)	193.34	496.74	963.91	1,080.09	
		Deferred tax charge/(credit)	(201.12)	19.70	(253.41)	(116.82)	(19.29)	
	c	Total (a to b)	(337.03)	213.04	243.33	847.09	1,060.80	
9		Net Profit/(Loss) from Ordinary Activities after Tax (7-8)	(726.42)	468.54	585.46	1,920.83	2,932.57	
10		Paid-up Equity Share Capital (Face value Rs.10/- per share)	2,296.00	2,296.00	2,296.00	2,296.00	2,296.00	
11		Reserves excluding revaluation reserves as per balance sheet of previous accounting year					14,899.73	
12		Basic and Diluted EPS (Not annualised) (Rs.)	(3.16)	2.04	2.55	8.37	12.77	
13		Public shareholding:						
		-Number of shares	6,910,008	6,910,008	6,910,008	6,910,008	6,910,008	
		-Percentage of shareholding	30.10	30.10	30.10	30.10	30.10	
14	a	Promoters and promoter group Shareholding Pledged/Encumbered						
		- Number of shares	-	-	-	-	-	
		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	<del>-</del>	
		- Percentage of shares (as a% of the total share capital of the company)	-	-	-	-	-	
	b	Non-encumbered						
		- Number of shares	16,050,000	16,050,000	16,050,000	16,050,000	16,050,000	
		- Percentage of shares (as a% of the total shareholding of promoter and promoter group)	100	100	100	100	100	
		- Percentage of shares (as a % of the total share capital of the company)	69.90	69.90	69.90	69.90	69.90	

## STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lacs)

Sr.	Particulars	As at	As at	As at
No.		30.09.2011	30.09.2010	31.03.2011
		(Unaudited)	(Unaudited)	(Audited)
1	Shareholders' Funds:			
	(a) Capital	2,296.00	2,296.00	2,296.00
	(b) Reserves and Surplus	15,485.19	14,288.26	14,899.73
2	Loan Funds	7,168.90	4,998.29	9,000.84
3	Deferred Tax Liability	-	-	40.75
	Total	24,950.09	21,582.55	26,237.32
4	Fixed Assets	13,981.19	12,802.30	13,748.13
5	Deferred Tax Asset	212.65	56.78	-
6	Current Assets, Loans and Advances:			
	(a) Inventories	17,828.19	12,805.67	32,672.98
	(b) Sundry Debtors	6,948.94	6,494.91	12,493.20
	(c) Cash and Bank balances	306.70	3,778.28	207.43
	(d) Other current assets	0.13	80.60	49.61
	(e) Loans and Advances	2,190.13	2,225.43	3,065.28
	Less: Current Liabilities and Provisions:			
I	(a) Liabilities	15,174.34	15,476.24	34,486.84
	(b) Provisions	1,343.50	1,185.18	1,512.47
	Total	24,950.09	21,582.55	26,237.32

## Notes:

- 1. The above financial results as reviewed by Audit Committee were taken on record by the Board of Directors at their meeting held on 20th October, 2011. The Statutory Auditors have performed a limited review as required under Clause 41 of the Listing Agreement.
- The Company is engaged in the business of manufacturing, trading and other related services of Air Conditioners, Chillers and Refrigerators. Since the
  Company's business falls within a single business segment of Cooling Products for comfort and commercial use, disclosures under Accounting Standard (AS) 17

   Segment Reporting are not reported upon separately.
- 3 The Company predominantly operates in air conditioning business which is seasonal in nature, major sales / income from operations is generated during the first and last quarter of every accounting year and accordingly, results of current quarter are not indicative of overall performance of the year.
- 4 Status of Investor Complaints during the quarter: Pending at the beginning-Nil, Received-3, Resolved-3, Pending at the end of quarter-Nil.
- 5 Operating and Other expenditure includes foreign exchange loss on external commercial borrowings for the current quarter Rs.776.55 lacs (Rs.127.41 lacs for corresponding quarter of the previous year) and Rs.939.30 lacs for half year (Rs.525.45 lacs for corresponding half year of the previous year) and Rs. 532.89 Lacs for the previous year ended 31st March, 2011.
- 6 Previous period figures have been regrouped, wherever necessary, to make them comparable with the figures of current period.

For and on behalf of the Board of Directors

Place : Ahmedabad, Gujarat
Date : October 20, 2011

Chairman